HEALTHCARE SOLUTIONS

POWERED BY BLUESTAR

VAR MED

BlueStar

BLUESTAR. BUSINESS MADE SIMPLE.

BlueStar is a leading global distributor specializing in solutions-based technology, including Digital Identification, Mobility, Point-of-Sale, RFID, Digital Signage, Robots, and Security. We exclusively support value-added resellers, integrators, and ISVs with complete solutions, business development, and marketing support.

BlueStar provides end-to-end assistance for any project no matter the size or the market. We are your one-stop shop for all your technology needs, with a focus on flexibility and efficiency. Our dedicated sales and technical teams work alongside your operations to ensure seamless implementation.

Our commitment to your success, backed by our available robust financial resources, helps you become more agile, capable, and profitable.

PROGRAMS & VALUE-ADDED SERVICES

DEMAND LAB MARKETING
Our in-house creative team, assembled to help you gain awareness and create demand with your ideal customers.

TECONNECT SOFTWARE PROGRAM
A channel-centric software ecosystem, built to stimulate partnerships between ISVs, hardware manufacturers, and the value-added reseller community.

IN-A-BOX SERIES™ SOLUTIONS
Our in-house creative team, assembled to help you gain awareness and create demand with your ideal customers.

GLOBAL CARE
Leverage BlueStar's global logistics and business strategy strength to take your reseller or hardware manufacturing business global with support from our experienced team.

BLUESTAR NATION
Sales and marketing tips, end-user preference data, channel executive spotlights and more.

CUSTOM CONFIGURATION
Our in-house custom configuration department and scalable network of field service providers, we deliver service solutions that fulfill your requirements for projects of any scope.

TECONNECT
POWERED BY BLUESTAR

Visit ISV Portal ▸

ACCELERATE YOUR BUSINESS WITH BLUESTAR.

Discover TEConnect, an exclusive BlueStar program designed to help Independent Software Vendors (ISVs) grow their business. If you develop software solutions within the Retail & Hospitality ecosystem, TEConnect links you with top manufacturers, system integrators, and resellers, providing unique networking opportunities to foster meaningful partnerships.

THE BLUESTAR DIFFERENCE

BLUESTAR SERVICES

- Configuration
- Staging
- Custom packaging
- Kitting and Bundling

LOGISTICS EXCELLENCE

- Centralized warehouse
- Same-day shipment
- Drop-shipment
- Largest solutions-based stock in North America

LOCAL SUPPORT

- 10 locations across US, Mexico, and Canada
- Specialized local BDM teams in a brand or vertical market

BLUESTORE - ONLINE PLATFORM

- One-stop-shop, more than 90 vendors
- Order, Invoice and RMA Management
- Quick Ordering function
- Price Exceptions Visibility

CONTRACT & RENEWALS

- Trained team for efficient service orders
- Secure recurring revenue with renewals team
- Expertise in managing service opportunities
- Ensure order cleanliness and correctness

OUR VARMED PROGRAM
IS AN EXTENSION OF YOUR
WE ARE YOUR DEDICATED
RESOURCE, COMMITTED TO HELPING YOU
GROW YOUR HEALTHCARE-FOCUSED

TABLE OF CONTENTS:

Mobile Computers	8
Barcode Scanners	9
Tablets	11
RFID	12
Prescription Printing	14
Printing Supplies	14
Barcode Label Printers	16
ID/Card Printers	18
Interative Digital Signage	19
Touch Screens	20
Kiosks	21
Device Mounts	22
Software	23

HEALTHCARE SOLUTIONS

BlueStar is your trusted partner for innovative healthcare technology, with a focus on customer-centric solutions. Our range of medical-grade computers, tablets, monitors, and peripherals supports the unique needs of Smart Hospitals and modern pharmacies, ensuring patient and assets traceability as well as improved efficiency. We actively help healthcare providers optimize workflows and deliver better patient care and safety. With BlueStar, you get reliable technology designed to integrate seamlessly with existing systems, backed by a team committed to meeting your specific requirements.

84%

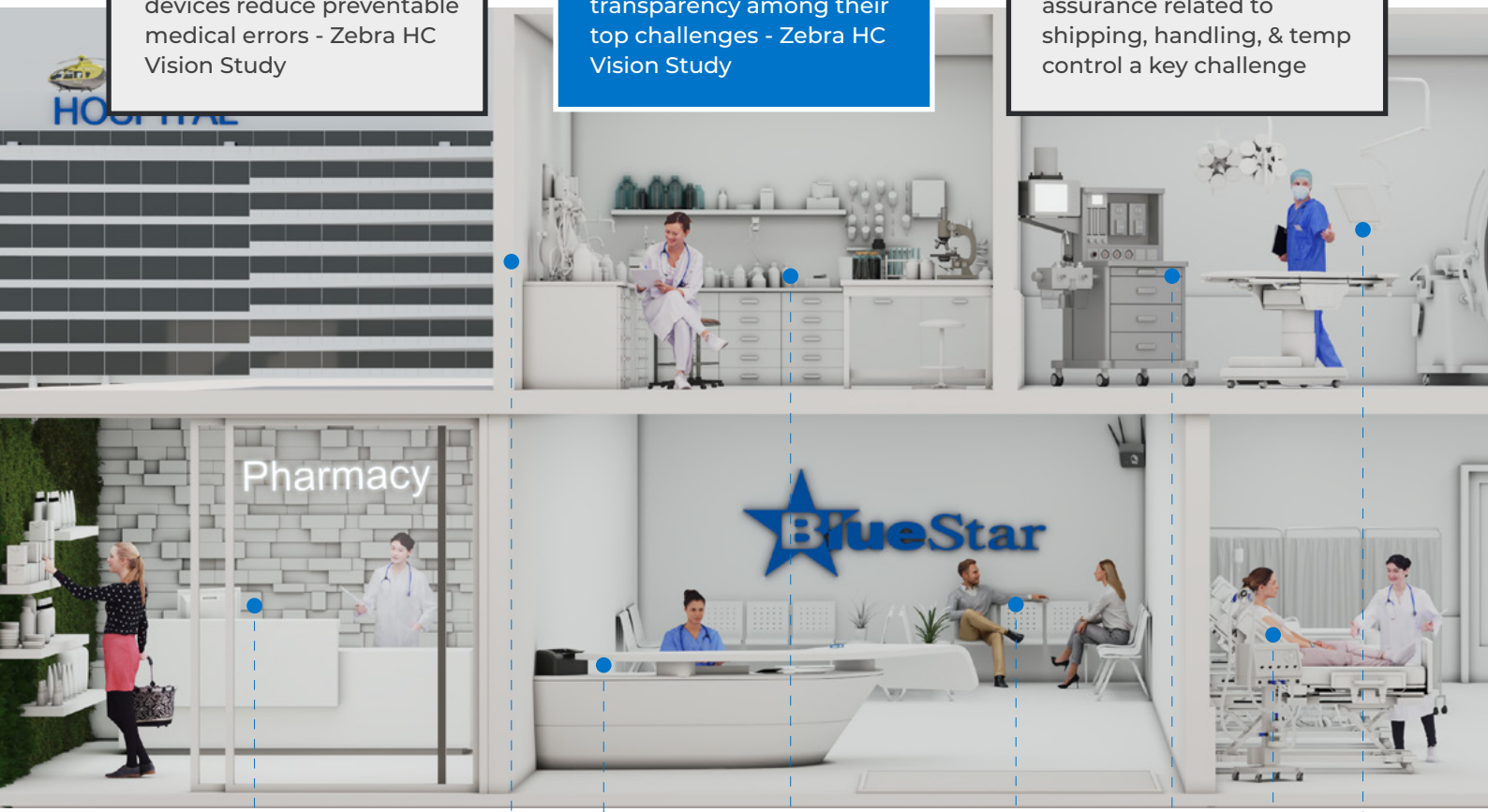
of clinicians & decision-makers think that mobile devices reduce preventable medical errors - Zebra HC Vision Study

60%

of healthcare execs rank improving supply chain transparency among their top challenges - Zebra HC Vision Study

40%

of pharmaceutical companies consider quality assurance related to shipping, handling, & temp control a key challenge



Pharmacy Management

Laboratory Management

ID Badge Printing

Specimen Collection

Attendance & Time Management

Workflow Efficiency

Patient Identification

Doctor/ Nurse Location Tracking

VAR MED

PATIENT IDENTIFICATION

- Wristband printer
- Barcode scanner
- Handheld terminal with scanner

Print wristbands directly from your software and verify with scans, seamlessly integrating mobile devices for real-time updates.

ASSETS REAL TIME LOCATION

- Label printer
- RFID Tag printer
- Rain RFID solution or 1 to 10 Mobile Computers with UHF RFID reading capacity

Essential hardware for swiftly tracking and identifying lost items throughout hospitals, regardless of visibility, ensures rapid ROI and enhances Smart Hospital management efficiency.

PATIENT SELF CHECK-IN

- 22” Touch Screen terminal Android or Windows
- Self-service floor kiosk stand
- Receipt printer

A self check-in Auto ID system in hospitals or clinics streamlines patient registration, reduces wait times, improves data accuracy, and enhances overall patient experience, allowing staff to focus more on direct patient care.

ID BADGE PRINTING

- Plastic card printer and software
- Full color printing ribbon
- Pack of plain white cards
- Printer cleaning kit

Get all you need for designing and printing ID cards, including dual-sided printing, Mag-Smart-Contactless encoding, extended lifespan, and optional enhanced security features.

Barcode Medication

Assets Real Time Location

MOBILE COMPUTERS

DATALOGIC

EMPOWER YOUR VISION

Data capture in healthcare assures quality care, effective medications, and safety for patients and providers. Datalogic innovations are helping protect patients and staff at healthcare facilities worldwide: mobile computers maintain processes and inventory and deliver efficient and secure data by capturing and eliminating manual data errors with patient file reliability, tracking and follow up.

KEY POINTS:

- Manufactured with disinfectant ready, anti-microbial materials
- The special housing is resistant to harsh chemical cleaning
- Wireless charging eliminates contacts, the most common point of failure for a mobile device

Honeywell

From hospital stockroom to point of care, lab and pharmacy, healthcare professionals today need to do much more than capture data. They also need to communicate, collaborate and share information in real time. Honeywell put their knowledge of healthcare workflows and technology expertise into mobile computing solutions designed for this demanding environment:

KEY POINTS:

- Award-winning CT series with the Mobility Edge platform
- Disinfectant-ready housing and connectors
- Rugged, sleek and lightweight design

ZEBRA

Zebra Mobile computers are designed specifically for healthcare, so that hospitals and other healthcare organizations can confidently deploy mobile devices to nurses, clinicians and ancillary healthcare workers with affordable, ergonomic and lightweight mobile computers that are disinfectant ready.

KEY POINTS:

- Medical grade plastics able to withstand frequent cleaning
- Durable device with Android's unmatched ease of use
- The most powerful ready-to-use optional voice solutions
- Secure texting/messaging and data capture, through one device without compromising on patient privacy or data security

BARCODE SCANNERS

PDC medical barcode scanners deliver EHR-ready data capture engineered specifically for bedside, pharmacy, and laboratory workflows. Built with disinfectant-ready housings and advanced decoding technology, PDC scanners support positive patient identification across connected care environments.

KEY POINTS:

- Built with healthcare-grade housing to withstand frequent, aggressive chemical disinfection
- Instantly reads tiny, curved, or damaged barcodes on patient wristbands and medication vials
- Lightweight, ergonomic design supports frequent point-of-care medication administration and specimen tracking

Healthcare professionals rely on Datalogic bar code scanners during direct care activities to guarantee correct patient identification, medication verification and a comprehensive Electronic Medical Records (EMR) management.

KEY POINTS:

- Manufactured with disinfectant ready, anti-microbial materials
- The special housing is resistant to harsh chemical cleaning
- Equipped with an intuitive soft line viewfinder that helps the operators easily target exactly the code they want to read
- Wireless charging eliminates contacts, the most common point of failure for a mobile device

Honeywell healthcare handheld scanners can help you error-proof tasks such as patient identification during admissions or prior to procedures, delivering medication or meals, or during specimen collection. Honeywell high-performance healthcare scanners can read damaged and poor-quality barcodes, eliminating wasted seconds from any scan and increasing productivity.

KEY POINTS:

- Designed with Anti-Microbial housing
- Multiple modes for Patient Comfort, such as Patient Do-NotDisturb, Vibration, and Scan Lamp
- Different models: Corded, cordless and even Battery-Free

BARCODE SCANNERS

ZEBRA

Zebra healthcare scanners are designed to operate all shift long, work quietly through the night, and offer maximum protection against the spread of infection. Hospital staff can leverage a barcode patient identification system that will help streamline patient admissions and access to important patient information and health records, ensuring higher levels of care and reducing the risk of errors.

KEY POINTS:

- Automate data capture and improve data accuracy
- Smooth disinfectant ready design - protection against the spread of bacteria
- White Illumination LEDs and green aimer - easier scanning barcodes on color-coded specimen trays and cassettes
- Use same scanner to interface with multiple host applications

intel partner Gold IoT Solutions

BlueStar has become one of the latest Intel® IoT Solution Aggregators.

Becoming an Intel® IoT Solution Aggregator reinforces BlueStar's solution selling approach to the IoT & Healthcare markets and enables BlueStar to actively engage with Intel domain expertise and resources and allows us to bring to you some of the key values of having Intel® embedded within solution elements.

One such capability is Intel® Active Management Technology (Intel® AMT), embedded in all Intel® Core™ i5 and i7 vPro® processors , which enables remote support, below the OS (when that has an issue), remote upgrade and security services all to minimise downtime and keep your infrastructure and devices operating effectively and efficiently.

TABLETS

ZEBRA

Whether healthcare workers need mobile access to clinical information or constant communication between first response teams and remote healthcare advisors, Zebra's Tablet portfolio is here to serve in and outside of point of care areas. Zebra Tablets help first responders like EMTs to work safely and make life-saving decisions.

KEY POINTS:

- Enterprise-class tablet with Android Operating System
- Advanced medical grade plastics enable constant disinfection
- 5G and Wi-Fi 6 provide the fastest and most dependable wireless connections

RFID

BRADY

Ensure superior and reliable RFID reading with RFID Antennas. Each offers high performance and is optimized for a variety of use cases. Enjoy greater flexibility and enhanced connectivity when you pair it with a fixed RFID Reader.

KEY POINTS:

- Reliable object direction detection & environment mapping
- Integrated loud buzzer & high visibility LEDs for loud environments
- VESA standard mounting

Honeywell

With Honeywell RFID solutions, you can simultaneously print, encode, scan, and verify RFID labels with confidence and ease. The printers seamlessly integrate into industrial manufacturing, warehouse, and logistics applications, ensuring all items are labeled and tracked via RFID for quick and accurate data collection.

KEY POINTS:

- All-in-one printer command languages
- One-handed media loading
- Industry-leading connectivity: Ethernet, Bluetooth, WiFi, CCX certified & IPv6 standard
- Enterprise-class UHF RFID reader with compatible handheld computers

IMPINJ

Impinj (NASDAQ: PI) is a leading provider of RAIN RFID solutions. Our platform, comprising both hardware and software, uses RAIN RFID to deliver timely information about these items to the digital world, thereby enabling the Internet of Things.

KEY POINTS:

- Improve inventory visibility
- Reduce out-of-stocks
- Enable omni-channel fulfillment
- Enhance shopping experiences
- Prevent loss

RFID

Clinicians enter passwords to access secure workstations and applications 70 times daily, on average. Imprivata's OneSign® authentication solution provides tap-and-go access, saving valuable time while vastly improving security. RF IDeas designs, develops and manufactures a complete line of pcProx® credential readers for proximity and contactless smart cards.

KEY POINTS:

- Protect and secure confidential information through enhanced authentication
- Integrate with traditional ID badges for more flexibility
- Designed to interface with a variety software solutions
- Range of readers / writers to suit all areas

Zebra's RFID healthcare solutions provide the kind of actionable insights that lead to optimal care. Zebra solutions help identify, track, locate, and monitor the condition of every patient, staff, and asset in an organization, ensuring better outcomes for patients.

KEY POINTS:

- RFID and 1D/2D barcode scanning paired with the mobile computers provide great solutions for asset and inventory management
- Utilising UHF RFID printing to provide additional visibility and tracking improvements
- RFID patient tracker solutions help track and monitor the location of your patients

PRESCRIPTION PRINTING

Star Micronics is a leading supplier of small printers for pharmacy prescription and medication label printing. For prescription printing and endorsing Star offers a range of printers from the SP298 dot matrix slip printer to the TSP800II wide format direct thermal printer. Star also offers an economical range of direct thermal label printing solutions for standard label formats.

KEY POINTS:

- Ideal for pharmacies to enable endorsing prescriptions at the counter
- Fast dot matrix or thermal printing
- Standard thermal paper rolls, label rolls or pre-printed prescription sheets
- Simple paper and ribbon loading
- Range of connectivity options for PC system, tablet or mobile applications

PRINTING SUPPLIES

We understand that your complete satisfaction is based on efficiency, quality and total solution support. This is why we offer a comprehensive selection of Genuine Supplies that will provide GUARANTEED performance through your TSC Auto ID & Printronix Auto ID Industrial, Desktop or Mobile printer.

KEY POINTS:

- Labels AND Thermal Transfer Ribbons for Industrial, Desktop and Mobile Printer Applications
- Receipt/Transaction Supplies for Mobile Printer Applications
- Specialty/Custom Labels, Tags and Tickets for any Application

PRINTING SUPPLIES

PDC provides medical-grade thermal patient wristbands and clinical labels designed to maintain barcode legibility across the entire continuum of care. Engineered for durability and patient comfort, PDC media integrates seamlessly across all major printer platforms and EHR systems.

KEY POINTS:

- Various sizes, formats, and adhesives designed for use in specific clinical workflows
- Resists water, sanitizers, and alcohol wipes to preserve barcode readability throughout the patient stay
- Soft-touch, latex-free materials available, designed to protect sensitive skin and prevent skin breakdown
- Tested and certified for drop-in use with leading thermal printers and hospital EHR systems

BARCODE LABEL PRINTERS

brother

Brother has designed a range of portable and desktop printers that meet the needs of healthcare professionals. The printers ensure ease of use, excellent compatibility, and true portability.

KEY POINTS:

- Customized solutions
- Efficiency: Print in multiple formats wherever and whenever you need to
- High quality and performance
- Solutions for different environments within the healthcare sector

Honeywell

You want precise printing that's fast. You also want your printers to be reliable and easy to maintain. Patient care doesn't stop just because your printer does. You can count of proven Honeywell printer products; and they offer custom label media products, too.

KEY POINTS:

- Disinfectant ready housing and connectors
- A complete set of accessories with dedicated focus on the healthcare segment
- Honeywell Printer Edge platform with easy setup, quality output, enhanced security

pdc by BRADY

PDC medical label and wristband printers deliver fast, reliable, print-on-demand patient identification wherever care happens. Featuring compact footprints and direct thermal technology, PDC desktop and mobile printers streamline clinical workflows and eliminate ink maintenance.

KEY POINTS:

- Space-saving design built specifically for crowded admissions desks and clinical workstations
- Delivers crisp, accurate barcodes without the hassle of ink or toner ribbons
- Straightforward media loading and reliable mechanics minimize daily IT maintenance
- Backed by a two-year warranty and clinical experts to support and optimize your team's workflows

BARCODE LABEL PRINTERS

SATO offers a wide range of solutions for the healthcare sector, including wristbands and labels. They specialize in patient identification systems and work with hospitals to improve safety, efficiency and costeffectiveness while ensuring patient peace of mind.

KEY POINTS:

- Hassle-free cleaning when time matters (antimicrobial casing)
- Easy media & ribbon set up
- 23% smaller than the equivalent models on the market
- Faster than average 7- inch/sec print speed
- Onboard guidance videos
- Easy connectivity to peripheral devices
- Optional accessories

To support staff in busy settings like laboratories and other cleanrooms, TSC offers variants of TH DH Series of desktop printers and the Alpha30LHC mobile printer, all encased in easy-to-clean, antimicrobial plastic.

KEY POINTS:

- Available in robust 2-inch and 4-inch versions, with 203 dpi or 300 dpi print options in each
- Sustainable and reducing environmental impact, both the TH DH Series and Alpha-30HLC can print on linerless media
- The packaging and TH DH Series plastic casings are 100% recyclable, as are over 90% of its components

Zebra's thermal printers help strengthen patient care from admission to discharge. Healthcare printer models are purpose-built with medicalgrade, disinfectant ready materials that can be safely cleaned between each use. Together, Zebra's printers, healthcare labels and wristbands can be used to label patient samples, track medical supplies, optimise patient identification and manage inventory.

KEY POINTS:

- High-Resolution printing for specialty healthcare label requirements
- Disinfectant ready and UV-ready housing for clinical environment
- Works with Zebra's Z-band Direct Thermal Antimicrobial wristbands

ID/CARD PRINTERS

Evolis's solutions help all healthcare organisations identify people and property, and improve the safety and efficiency of procedures.

KEY POINTS:

- Add barcodes, QR codes, or direct encoding to badges
- Lamination and holographic designs ensure security and prevent forgery
- Link to attendance systems, access control, contactless payments, and more

Explore our wide selection of FARGO® card printers that range from plug-and-play, entry-level offerings to more sophisticated printing solutions that offer more advanced features, versatile encoding and lamination options.

KEY POINTS:

- Simple
- Reliable
- Affordable

Magicard printers from PDC deliver secure, high-quality ID card printing for employee badging, visitor management, and access control. Equipped with built-in visual security and data privacy features, Magicard provides scalable credentialing solutions for any healthcare facility.

KEY POINTS:

- Features patented Holokote® visual anti-counterfeiting watermarks at no extra lamination cost
- Automatically fragments print job data post-render to support strict HIPAA data privacy compliance
- Supports smart card, contactless, and magnetic stripe options for facility access and workstation login
- Versatile lineup ranging from compact entry-level badge printers to high-speed retransfer models

ID/CARD PRINTERS

ZEBRA

Zebra has a great line of pioneering id/card printers. This is well suited for the Healthcare industry to print out badges for healthcare workers that last long and are durable. Zebra have mastered fast and effortless card printing, making it easy to manage the printers and train staff to use it.

KEY POINTS:

- Multiple encoding and connectivity options
- Intuitive card feeder automatically adjusts for varying card thickness
- Easy set-up with painless plug-n-play deployment
- Varied choice of Single or dual-sided, edge-to-edge monochrome and color cards

INTERACTIVE DIGITAL SIGNAGE

elo

Interactive displays to support visitors and provide tailored solutions for critical healthcare needs. Engage doctors and patients by replacing whiteboards with an interactive information hub with access to care plans, staff assignments, medical records, lab results, imaging and more. Boost patient experience with bedside infotainment and improve capacity management with touchscreen solutions.

KEY POINTS:

- Add apps of choice to streamline care
- Make hospital information easier to access for staff and patients
- Easy to use platforms for accessing and updating electronic health record (EHR systems) to Improve pharmacy
- operations, manage patient requests and enhance healthcare teams' collaboration

TOUCHSCREENS

Elo offers touchscreen product solutions for a variety of healthcare applications — ranging from nurse stations, clinical review and capacity management, to patient check-in and pharmacy check out. Elo's versatile solutions help streamline healthcare administration and enhance the patient experience. Interactive touchscreen experiences offer additional benefits over non-touch display systems.

KEY POINTS:

- DICOM Medical Grade Touchscreen Monitors designed for consistent image review
- Increase safety for healthcare providers and patients with the easy-to-clean touchscreen displays
- Elo can help develop and customize products for almost any medical device

Durable and easy to use, MicroTouch touchscreens deliver a seamless user experience and workflow between equipment and applications with high touch points, including healthcare self-service kiosks, medical carts, nursing stations and receptionist desks.

KEY POINTS:

- IP54-rated & IEC-60601-1 4th compliant
- Designed for medical with consumer-grade touch experience
- Sizes from 15" - 24"

KIOSKS

Enhance patient check-in with Elo's modern medical self-service platform and your preferred software. This purpose-built healthcare kiosk offers an easy to clean and cost-effective design that is simple to deploy and manage – enabling caregivers to spend more time on patient care.

KEY POINTS:

- Easily check temperature
- Get patients and visitor to identify themselves
- Add insurance information
- Complete consent forms
- Simplify payments

Zebra with its line of interactive Kiosks can support the Healthcare sector for Patient check-in and prescription Tracking. It can help you transform the experience of the patients with the ultimate products in self-service. Patients can now check in and let the doctors and staff know their whereabouts.

KEY POINTS:

- Range of high definition multi-touch 10 inch and 5 inch display
- Voice and Video Calling support
- Latest wireless connectivity

DEVICE MOUNTS

ergonomic® solutions
creators of SpacePole

Ergonomic Solutions, the creators of SpacePole®, is an established, leading global supplier of innovative and ergonomically designed technology mounting solutions. Finished metal product comes with added protection through the application of an IGP-DURA® care antimicrobial powder coating which prevents the growth of bacteria and fungi, and prevents strong germ growth between cleaning cycles, guaranteeing low bacterial attack.

KEY POINTS:

- Modular design to configure printers, scanners, screens and more
- Mounts and enclosures for Apple & Samsung tablets and smartphones
- Integrated solutions for multiple technology hardware
- Custom solutions designed and manufactured by Ergonomic Solutions

SOFTWARE

42GEARS

SureMDM by 42Gears is an MDM solution that can manage all kinds of devices from a single central console. Whether hospitals need to manage wearables, VR headsets, patient tablets, or smart kiosks, SureMDM keeps every device safe. Plus, if you're interested in SureMDM, you can try it free for a month at any time.

KEY POINTS:

- Establish clear boundaries for worker-owned devices to manage sensitive data.
- Boost productivity by blocking access to games and entertainment via the on-device MDM app.
- Prevent device loss with constant inventory tracking, and use location-tracking to find and secure misplaced devices.

pdc by BRADY

PDC's CortexDecoder® healthcare barcode scanning software brings enterprise-grade decoding power directly to mobile iOS devices. By integrating seamlessly with leading EHR mobile applications, CortexDecoder allows clinicians to scan barcodes using smartphone cameras, reducing the number of tools clinicians need to carry.

KEY POINTS:

- Enables zero-miss mobile scanning using built-in iOS camera devices for mobile EHR apps
- Accurately decodes over 40 1D and 2D barcode symbologies, including small, curved, and reflective barcodes
- Scans multiple barcodes in motion to accelerate bedside medication administration and specimen collection
- Transmits no barcode content or patient data to maintain strict HIPAA compliance and system security

The solutions above are only a selection of **the software brands** available at BlueStar. Most of them offer tailored solutions to match the needs of the healthcare environments. To find a compatible ISV to meet your solution needs, **contact your BlueStar Account Manager or a member of our Business Development team**.

WANT TO KNOW MORE ABOUT BLUESTAR?

Contact us: sales@bluestarinc.com

BlueStar